



Columbia River People's Utility District
PowerSource

Issue 1.01, January 2004

Introducing the PowerSource newsletter

This is the first issue of the PowerSource, a newsletter for business customers. It will be published quarterly and will provide information designed to help your business succeed.

The PowerSource will be available by email, regular mail and through the PUD's website - www.crpud.net. In order to keep costs down, we encourage you to sign up for email delivery by sending your email address to Tim Lammers at tlammers@crpud.org.

Internet services for your business

The PUD offers a variety of Internet services for local businesses. Our friendly, knowledgeable Internet Account Representatives can help you determine which ones are right for you. Give them a call today at (503) 397-0590 or send an email to internet@crpud.org.



Dial-Up and DSL connections

We offer both Dial-Up and DSL Service. Prices range from \$19.95 per month to \$89.95 per month, not including phone company charges. All our Dial-Up and DSL Accounts include the following features:

- No Setup Fee
- 5 email Accounts
- Web page Design Templates
- Toll-Free 24/7 Technical Support
- User-controlled Spam Filtering & Blocking
- Email Aliases/Forwarding available
- Unlimited Internet Access
- Free web-based email
- 10MB Web Space per email Account
- Electric & Internet on the Same Bill
- Self-service Account Management

Web hosting accounts

A Web Hosting Account provides space on our server for you to store your website. We offer both Linux and Windows based web hosting packages – all come with 24 / 7 tech support. Plans start at \$36.00 per quarter - call (503) 397-0590 for details.



New lights lower electric bill, look great

When Jim Patterson, the owner of Ichabod's Restaurant in Scappoose, decided to use the PUD's lighting retrofit program to upgrade the lighting in the restaurant's kitchen and dining room, he had no idea how much it would improve the quality of light in the restaurant.

The lighting retrofit involved changing out T12 linear fluorescent lights for higher quality T8 fluorescent lights. New electronic ballasts that are more energy efficient, cooler, and quieter

replaced old magnetic ballasts. About 70 incandescent bulbs were replaced with quality compact fluorescent lights.

Patterson is very pleased with the results of the project. "From the very beginning this project made sense to me. I expected the upgrade to lower my energy costs by \$1,800 per year but the higher quality of light has been a surprise."

The retrofit process was fairly easy. Tim Lammers from the PUD helped Jim understand the program. Jim's contractor, Midway Electric Company, installed quality products that met



Ichabod's Restaurant, located along Highway 30 in downtown Scappoose, serves quality American cuisine from 5:30 a.m. - 9:00 p.m., seven days a week.

the PUD's specifications. The PUD provided a cash rebate and assistance with applying for the Oregon Business Energy Tax Credit. The PUD also arranged for 6% financing of the project through St. Helens Community Federal Credit Union. The result has been cost savings and better lighting.

Project Financial Summary

Product and Installation Cost:	\$4,250
Less PUD Rebate	\$1,635
Net Cost (Financed at 6%)	\$2,615
Estimated Annual Energy Cost Reduction	\$1,800
Annual Simple Payback	1.45 years
Oregon Business Energy Tax Credit - <i>(avoided tax liability based on 35% of the gross project cost)</i>	\$1,488



Weatherization options for businesses

Electrically heated office and retail buildings under 5,000 square feet may qualify for the PUD's weatherization program. The program helps commercial customers make energy efficiency improvements to their existing facilities through rebates and financing for window replacement and attic, wall, and floor insulation upgrades. These upgrades may also qualify for the State of Oregon's Business Energy Tax Credit.

For more information, contact Tim Lammers at (503) 397-8155 or tlammers@crpud.org.

HVAC – Heating, ventilation and air conditioning

If you are considering changing out your existing heating/cooling system the PUD has a program that may benefit you. The Comfort Crafted Heat Pump Program provides consultation, quality assurance and financial assistance to qualified PUD customers who upgrade their existing heating system to a qualifying heat pump installation. The program aims to maximize the efficient use of electricity through the installation of high-quality, energy efficient heat pump systems.

For more information, contact Tim Lammers at (503) 397-8155 or tlammers@crpud.org.

Meet Commercial Programs Specialist Tim Lammers

Tim Lammers has been helping Columbia River PUD customers for more than five years. Tim came to the PUD after 18 years working for Pacific Power and Light and now works in our Energy Services Department.



As the PUD's Commercial Programs Specialist, Tim spends much of his time helping businesses take advantage of the PUD's Commercial Lighting Retrofit program. He also consults with customers about their energy usage and explains PUD rates.

Tim is involved in the community where he volunteers his time as an Assistant Scoutmaster for Troop 252 and serves on the Boards of Directors for the St. Helens Daybreakers Kiwanis Club and the St. Helens - Scappoose Chamber of Commerce.

During his free time, Tim says he enjoys doing, "Just about anything that involves my family."

Business & community development

Financially healthy businesses and organizations can help make a community a desirable place to work and live. The benefits of local payroll and employment have a dramatic effect on a community. That's why the PUD wants to promote small business development and retention within our service area.

To that end, this section of the newsletter will be a regular feature and will be dedicated to business and community development information. Links to various business and community development websites can also be found at www.crpud.net.

Upcoming Training & Events from the Oregon Restaurant Association

8565 SW Salish Lane, Ste 120, Wilsonville • 503-682-4422, 800-462-0619 • www.ora.org

- Northwest Food Service Show - April 18-20, 2004, Tacoma Dome, Tacoma Washington.
- Food Handler Certification and Alcohol Server Training – online, in classroom, or on CD.
- ServSafe – a comprehensive food safety program that meets the “Demonstration of Knowledge” requirement of the Oregon Food Code.
- Arriba Y Adelante – Hispanic workforce development program for the hospitality industry.
- “Q” Program – Quality Customer Service Training.
- Online Store – Offer books, videos, and other employee training products.



PO Box 1193, St. Helens, OR 97051
(503) 397-1844 • www.crpud.net

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